

# Credits Charged for Reports

## DiSC

| <b>English</b>                                  | <b>Credits</b> |
|-------------------------------------------------|----------------|
| DiSC Classic 2.0                                | 10             |
| DiSC Classic 2 Plus                             | 20             |
| DiSC Group Culture Report                       | 15             |
| DiSC Facilitator Report                         | 15             |
| DiSC Team View                                  | 0              |
| DiSC PPSS - General Characteristics             | 15             |
| Approach to Managing Others                     | 4              |
| Approach to Selling                             | 4              |
| Relating to People and the Environment          | 4              |
| Strategies for Creating a Positive Relationship | 4              |
| Strategies for Managing                         | 4              |
| Strategies for Sales Management                 | 4              |
| DiSC PPSS - Role Behavior Analysis (RBA)        | 5              |
| DiSC PPSS - Comparison of Multiple RBAs         | 5              |
| DiSC PPSS - Comparison of Single PPS/RBA        | 5              |
| DiSC PPSS - Comparison of Multiple PPS/RBA      | 5              |
| DiSC PPSS - Comparison of Multiple PPSs         | 5              |
| <b>Spanish</b>                                  | <b>Credits</b> |
| DiSC Classic 1.0                                | 10             |
| DiSC Classic 2.0                                | 10             |
| DiSC Classic 2 Plus                             | 20             |
| DiSC Team View                                  | 0              |
| DiSC PPSS - General Characteristics             | 15             |
| Approach to Managing Others                     | 4              |
| Approach to Selling                             | 4              |
| Relating to People and the Environment          | 4              |
| Strategies for Creating a Positive Relationship | 4              |
| Strategies for Managing                         | 4              |
| Strategies for Sales Management                 | 4              |

## Everything DiSC Application Library

| <b>English</b>                                 | <b>Credits</b> |
|------------------------------------------------|----------------|
| Everything DiSC Sales Profile                  | 25             |
| Everything DiSC Sales Customer Interaction Map | 2              |
| Everything DiSC Management Profile             | 25             |
| Everything DiSC Manager-Employee Map           | 0              |

## Time Mastery

| <b>English</b>                            | <b>Credits</b> |
|-------------------------------------------|----------------|
| Time Mastery Profile                      | 10             |
| Time Mastery Profile - Facilitator Report | 15             |

## Personal Listening

| <b>English</b>                                  | <b>Credits</b> |
|-------------------------------------------------|----------------|
| Personal Listening Profile                      | 10             |
| Personal Listening Profile - Facilitator Report | 15             |

## Team Dimensions

| <b>English</b>                             | <b>Credits</b> |
|--------------------------------------------|----------------|
| Team Dimensions Profile                    | 10             |
| Team Dimensions Profile 2.0                | 10             |
| Team Dimensions Profile 2.0 - Group Report | 15             |

## Coping & Stress

| <b>English</b> | <b>Credits</b> |
|----------------|----------------|
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## Work Expectations

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| English                                  | Credits |
|------------------------------------------|---------|
| Work Expectations Profile                | 10      |
| Work Expectations Profile - Group Report | 15      |

## Action Planners

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| English                                    | Credits |
|--------------------------------------------|---------|
| DiSC Action Planner - Sales                | 4       |
| DiSC Action Planner - Customer Service     | 4       |
| DiSC Action Planner - Management           | 4       |
| DiSC Action Planner - Managing Performance | 4       |

## Discovering Diversity

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| English                                      | Credits |
|----------------------------------------------|---------|
| Discovering Diversity Profile                | 10      |
| Discovering Diversity Profile - Group Report | 15      |

## idXready

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| English                                                   | Credits |
|-----------------------------------------------------------|---------|
| idX 2.0 - Improving Your Listening Skills                 | 35      |
| idX 2.0 - Conflict Management: A DiSC-Based Approach      | 35      |
| idX 2.0 - Capitalizing on Team Talents                    | 35      |
| idX 2.0 - Frontline Management: Leveraging Your Strengths | 35      |
| idX 2.0 - DiSC-Powered Selling                            | 35      |
| idX 2.0 - Collaborative Skills for Teams                  | 35      |
| idX 2.0 - Listening Skills Facilitator Report             | 15      |
| idX 2.0 - Team Talents Group Report                       | 15      |