

# Peak Performance Solutions

Moving Individuals to *Action*!



## About Us

- Peak Performance Solutions was started by Mary Anne (Wihbey) Davis in 1994
- Our clients are global and across a variety of industries
- We have a team of global contractor trainers and coaches
- Assessments and training available in other languages
- Multiple published case studies
- Mary Anne is the author of *The Sales Messenger* (available in English and Spanish)
- Three Wiley Partnerships and professional certifications including WBENC, WOSB, Hub Certified
- Active in Professional Associations including ATD
- 30 years of proven experience

## Our Offerings

### Hiring, Selection and Succession Planning

PXT Select is your resource for hiring selection and succession planning. It ensures you are placing the right person in the right role by measuring cognitive ability, reasoning skills, behavioral traits, and the individual's career interests. PXT then shows you how they fit in each area for the specific role and generates behavior-based interview questions. Additional reports can be generated at no additional charge, including reports for multiple candidates, manager coaching, leadership potential and even additional resources for sales. Check out this short video: <https://bit.ly/AboutPXT>



Visit us online to view the PXT Summary: <https://bit.ly/PXTsummary>



**Please note:** Our legacy tool, Profiles XT which is similar in nature is available in multiple languages.

### Training:

- **Sales, Service, Presentation Skills:** Mary Anne built her company offering Sales, Customer Service and Presentation Skills training. Her principles are based off of Human Laws of Communication and other proven concepts including "being brilliant at the basics."
- **Everything DiSC®:** This tool, trademarked by Wiley is a research-based, validated assessment that has application specific products and assessments. These tools include our foundational programs of Workplace, Management, Productive Conflict, Sales and Work of Leaders. Discover the Power of WE by checking out this video: [https://bit.ly/Power\\_of\\_WE](https://bit.ly/Power_of_WE)
- **Five Behaviors:** Based on the model in the best-selling book *Five Dysfunctions of a Team*, by Patrick Lencioni. We have two corresponding programs that take the positive approach entitled The Five Behaviors. The team version is for intact teams or a team focused on collective goals. There is an individual contributor version that helps people their approach to the behaviors. This video provides a brief summary of The Five Behaviors: [https://bit.ly/5B\\_Summary](https://bit.ly/5B_Summary)
- **Certifications:** We offer formal Certifications for Everything DiSC and Five Behaviors. Please contact us to learn more about our virtual or in-person offerings.



Visit us online for a summary of our programs and available languages:  
<https://bit.ly/DiSCtrainingsummaries>



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**Coaching:** Our coaching is designed to specifically meet the needs and objectives of the individual and the group they serve. We have an experienced team of coaches who work with leaders at all levels of the organization. We define coaching as a way to provide leaders, managers and sales professionals the skills to perform at their maximum potential, align and engage those around them and most of all, reduce some of the stress that can result from the responsibilities of their role. We partner with certified coaches and work to ensure the engagement pairing provides a successful outcome.

## Our Philosophy

**Step 1:** We believe it starts with ensuring that you have the right person in the right role. *"Hire Tough so you can manage easy."* – Monday Morning Leadership. PXT Assessments help ensure we do this.

**Step 2: Training** – If they have the skill and the will, identify the training that is right for the individual and the group. Tailored to the group, we can bring the skills needed, individually and collectively.

**Step 3: Coaching** – There are various statistics that show when coaching is applied to training, there is an 88% increase in productivity. This is the reason that we partner with professionals ensuring our clients can get to the next level of performance.

For our full Catalog, follow this URL: <https://bit.ly/PPScatalog>



## Contact Us

**Mary Anne Davis, Owner and Founder**

[maryanne@ppstrainer.com](mailto:maryanne@ppstrainer.com) | (214) 613-1767 - Office | (214) 437-2300 (Mobile and WhatsApp)

[PeakPerformanceSolutions.com](https://PeakPerformanceSolutions.com)



## Our Partners, Certifications and Associations

